

March 29, 2016

3rd Annual Heavy Hitters Awards Ceremony



2015 Heavy Hitters Awards Ceremony

Master of Ceremonies
James Delgado & Brian Lyss

Welcome & Lunch
Ben Cahill

Remarks, Property Host
San Fiorello

Remarks, St. Louis Assoc. of REALTORS®
John Gormley

Presentation of Awards
Smallest Transaction
Largest Industrial Lease
Largest Industrial Sale
Largest Office Lease
Largest Office Sale
Largest Retail Lease
Largest Retail Sale
Largest Land Transaction
Largest Multi-Family Investment
Rookie of the Year
Broker of the Year

Closing & BRDG Park Property Tour

PROGRAM



Smallest Transaction

- » Michael Roberts Jr., iRealty Firm
- » Chris Zoellner & Jared Hancock, Balke Brown Transwestern

Largest Industrial Lease

- » Hal Ball, Hilliker Corporation
- » Ed Lampitt, Cushman & Wakefield
- » Allen Klippel, NAI DESCO

Largest Industrial Sale

- » Ben Cahill & Dan Cahill, The Maune Company
- » Ben Cherry, CCIM, Manor Real Estate
- » Joe Hill & Dennis DeSantis, Colliers International
- » Brian Bush, CBRE
- » Mike Hanrahan & Paul Hilton, Cushman & Wakefield
- » Hal Ball, Hilliker Corporation
- » Andy Murphy & Dan Hayes, NAI DESCO



Largest Office Lease

- » **Tony Kennedy, Rocky Stenger, Steve Tharpe & Gwen Knight,**
Colliers International
- » **Mark Palmer,** CBRE
- » **Jim Mosby, Scott Bazoian & DJ Fuchs,** Cushman & Wakefield
- » **William Barnes,** NAI DESCO

Largest Office Sale

- » **Ben Cahill & Dan Cahill,** The Maune Company
- » **Michael Cozad,** Cozad Commercial Real Estate
- » **Mike Donovan,** Balke Brown Transwestern
- » **TJ Redmond & Kevin Bittmann,** CBRE
- » **Mike Hanrahan & Paul Hilton,** Cushman & Wakefield
- » **Dan Hayes & Kevin McKeon,** NAI DESCO



Largest Retail Lease

- » Michael Roberts Jr., iRealty Firm
- » Adam Glosier, Colliers International
- » Paul Fusz Jr., Joshua Roedemeier, Chase Young, Nick Cascella & Nick Garavaglia, CBRE
- » Jim VonDerHaar, Berkshire Hathaway HomeServices Select Properties
- » Mark Pearl, NAI DESCO

Largest Retail Sale

- » Adam Glosier, Colliers International
- » Matt Bukhshtaber, TJ Redmond, Paul Fusz Jr., Joshua Roedemeier, Nick Cascella & Nick Garavaglia, CBRE



Largest Land Transaction

- » Mark McNulty & Mark Palmer, CBRE
- » Hassan Jadali, Cushman & Wakefield
- » John Sheahan & Brian Schnuck, NAI DESCO

Largest Multi-Family Investment

- » Dennis DeSantis, Colliers International
- » Holland Anderson & Don Sternhagen, Berkshire Hathaway HomeServices Select Properties
- » Matt Bukhshtaber CBRE

Busiest Broker

- » Adam Glosier, Colliers International
- » Tim Lawlore, Balke Brown Transwestern
- » Matt Bukhshtaber, CBRE
- » Christopher Zoellner, Balke Brown Transwestern
- » Ellen Mannion, Balke Brown Transwestern
- » John Sheahan, NAI DESCO

Thank you to our 2015 Participants

Balke Brown Transwestern

Berkshire Hathaway HomeServices Select Properties

CBRE

Colliers International

Cozad Commercial Real Estate

Cushman & Wakefield

Hilliker Corporation

iRealty Firm

Manor Rea Estate

The Maune Company

NAI DESCO



Heavy Hitters



Commercial Real Estate **CONTINUING EDUCATION**

*Presented by the St. Louis Association of
REALTORS® Commercial Division*

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- » Commercial Law and Disorder | 3 Hours CORE
- » Commercial Property Tax Appeals - The Basics | 3 Hours Elective
- » Pitfalls of Developing Commercial Real Estate | 3 Hours Elective
- » Real Estate User Decision Analysis - Lease vs. Own
3 Hours Elective
- » Tax Issues for Real Estate Investors | 3 Hours Elective
- » Understanding Commercial Real Estate Inspections
3 Hours Elective

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